

Providing capital to the  
mining sector to supply  
the commodities central  
to a sustainable future



## **Ecora Resources PLC**

2023 Annual General Meeting

May 2023

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- Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as, amongst others, ‘expects’, ‘anticipates’, ‘plans’, ‘believes’, ‘estimates’, ‘seeks’, ‘intends’, ‘targets’, ‘projects’, ‘forecasts’, ‘potential’, ‘positioned’, ‘strategy’, ‘outlook’, ‘predict’ or negative versions thereof and other similar expressions, or future or conditional verbs such as ‘may’, ‘will’, ‘should’, ‘would’ and ‘could’. These include statements regarding our intentions, beliefs or current expectations concerning, amongst other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the economic and business circumstances occurring from time to time in the countries and markets in which the Group operates.
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- Forward-looking statements are provided for the purposes of assisting readers in understanding the Group’s financial position and results of operations as at and for the periods ended on certain dates, and of presenting information about management’s current expectations and plans relating to the future. It is believed that the expectations reflected in this presentation are reasonable but they may be affected by a wide range of variables that could cause actual results to differ materially from those currently anticipated. Readers are cautioned that such forward-looking statements may not be appropriate other than for purposes outlined in this presentation. Forward-looking statements are not guarantees of future performance and involve risks, uncertainties and assumptions, that may be general or specific, which could cause actual results to differ materially from those forecast, anticipated, estimated or intended in the forward-looking statements. Past performance is no guide to future performance and persons needing advice should consult an independent financial adviser. The forward-looking statements made in this presentation relate only to events or information as of the date on which the statements are made and, except as specifically required by applicable laws, listing rules and other regulations, the Group undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events.
- No statement in this communication is intended to be, nor should it be construed as, a profit forecast or a profit estimate and no statement in this presentation should be interpreted to mean that earnings per share for the current or any future financial periods would necessarily match, exceed or be lower than the historical published earnings per share. Forward-looking statements involve estimates and assumptions that are subject to risks, uncertainties and other factors that could cause actual future financial condition, performance and results to differ materially from the plans, goals, expectations and results expressed in the forward-looking statements and other financial and/or statistical data within this presentation. Such risks and uncertainties include, but are not limited to: the failure to realise contemplated benefits from acquisitions and other royalty and stream investments; the effect of any mergers, acquisitions and divestitures on the Group’s operating results and businesses generally; current global financial conditions; royalty, stream and investment portfolio and associated risk; adverse development risk; financial viability and operational effectiveness of owners and operators of the relevant properties underlying the Group’s portfolio of royalties, streams and investments; royalties, streams and investments subject to other rights; and contractual terms not being honoured, together with those risks identified in the ‘Principal Risks and Uncertainties’ section of our most recent Annual Report, which is available on our website. If any such risks actually occur, they could materially adversely affect the Group’s business, financial condition or results of operations. Readers are cautioned that the list of factors noted in the section herein entitled ‘Risk’ is not exhaustive of the factors that may affect the Group’s forward-looking statements. Readers are also cautioned to consider these and the other factors, uncertainties and potential events carefully and not to put undue reliance on forward-looking statements.
- This presentation also contains forward-looking information contained and derived from publicly available information regarding properties and mining operations owned by third parties. This presentation contains information and statements relating to the Kestrel mine that are based on certain estimates and forecasts that have been provided to the Group by Kestrel Coal Pty Ltd (“KCPL”), the accuracy of which KCPL does not warrant and on which readers may not rely.

## Chair



**Patrick Meier**  
Chair of the  
Nomination Committee

## Executive Directors



**Marc Bishop Lafleche**  
Chief Executive Officer



**Kevin Flynn**  
Chief Financial Officer

## Non-Executive Directors



**James Rutherford**  
SID and Chair of the  
Sustainability  
Committee



**Varda Shine**  
Chair of the  
Remuneration  
Committee



**Christine Coignard**



**Graham Dacomb**  
Chair of the Audit  
Committee

## Board experience and diversity

	Percentage of Board members %
<b>Professional experience</b>	
Core industry	100
Financial, Audit & Risk	25
Legal/Public Policy	—
Senior Executive	100
E & S	25
Technical/Engineering	12
M&A/Capital Markets	100
International Markets	100
Health & Safety	—

# **CEO presentation**

## Strong Full Year 2022 financial performance

- Record portfolio contribution of \$143m (2021: \$86m)
- Record AEPS of 37.55c (2021: 25.18c)
- Net debt of \$36m (2021: \$90m)
- Dividend well covered (4.4x) (2021: 2.6x)

## Q1 2023 financial performance

- Q1 2023 portfolio contribution of \$[28.6]m, up 60% on Q4 22

## Portfolio well positioned for growth from future facing commodities

- Acquisition of a high-quality royalty portfolio of near-term copper nickel royalties from South32
- Project financing process underway, first production from Piauí small scale PNP1000 plant
- Attractive fundamentals underpin commodity exposure
- Strong commodity prices underpinning commodity basket



## OBJECTIVE 1

Replace the income from Kestrel coal royalty with income from future facing commodities

✓ Voisey's Bay acquisition completed strategic objective

**Maracás Menchen**  
Vanadium

**McClean Lake**  
Uranium

**LIORC**  
Iron ore pellets

**Mantos Blancos**  
Copper

**Voisey's Bay**  
Cobalt

## OBJECTIVE 2

Pivot portfolio towards growth

✓ South32 acquisition completed strategic objective by injecting medium term growth from future facing commodities

**Piauí Nickel - Cobalt**

**Cañariaco**  
Copper

**Incoa**  
Calcium carbonate

**West Musgrave**  
Copper Nickel

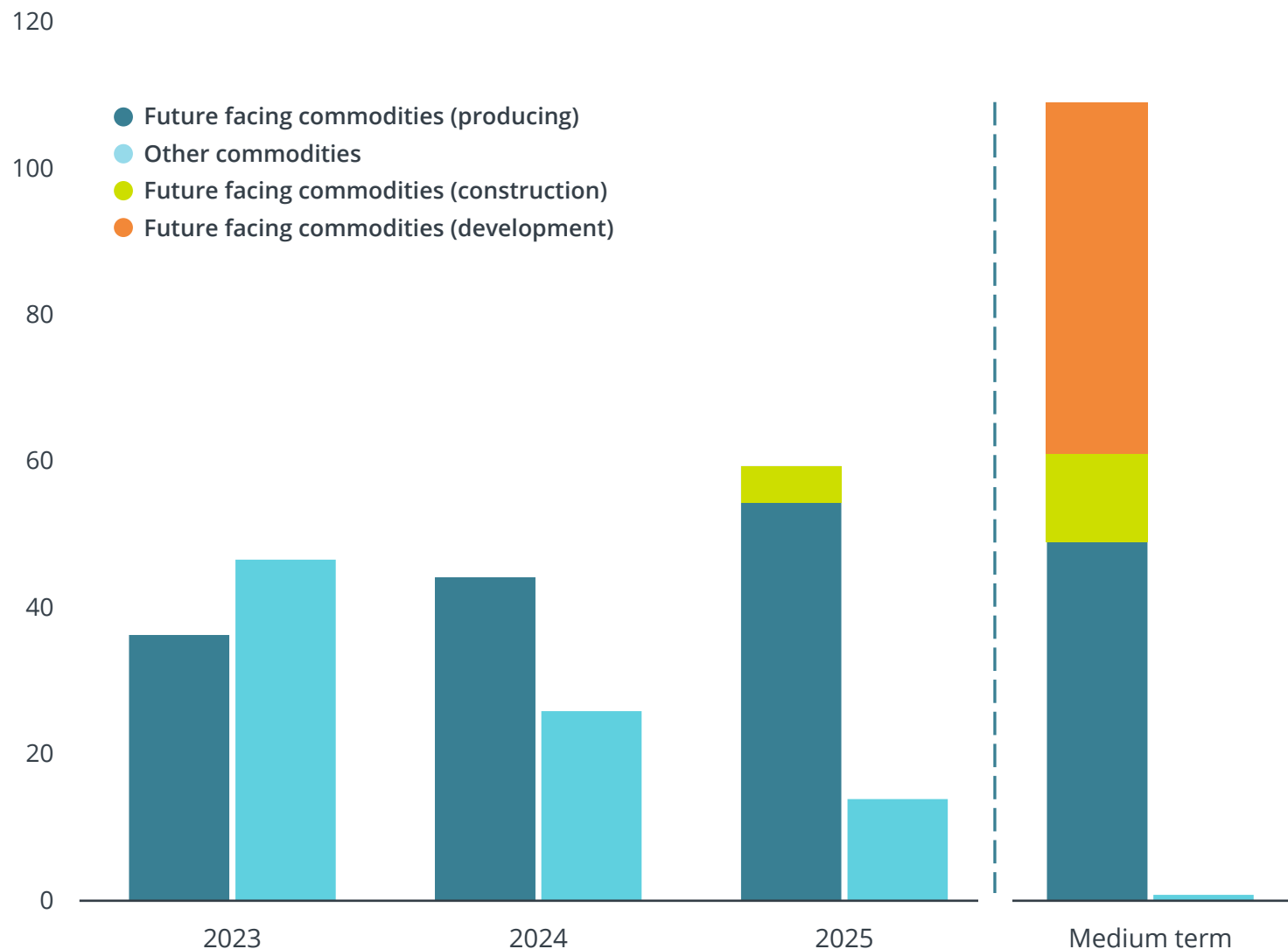
**Santo Domingo**  
Copper Cobalt

**Nifty**  
Copper

## OBJECTIVE 3

Add scale and further diversification


## Revenue growth from future facing commodities<sup>(1)</sup>



### Development<sup>(2)</sup>

- Santo Domingo – targeted start up 2026-2028 
- Piauí – targeted start up 2026-2027 
- Nifty – targeted start up 2024-2026 

### Construction<sup>(2)</sup>

- West Musgrave – targeted start up 2025 



Sector leading dividend

## Mining operations & commodities that support a sustainable future



### **Required** to achieve the electrification of energy consumption

✓ Copper

✓ Zinc

✓ Tin

✓ Nickel

✓ Manganese

✓ Hydrogen

✓ Lithium

✓ Graphite

✓ Rare Earths

✓ Cobalt

✓ Vanadium

Current Commodity Exposure

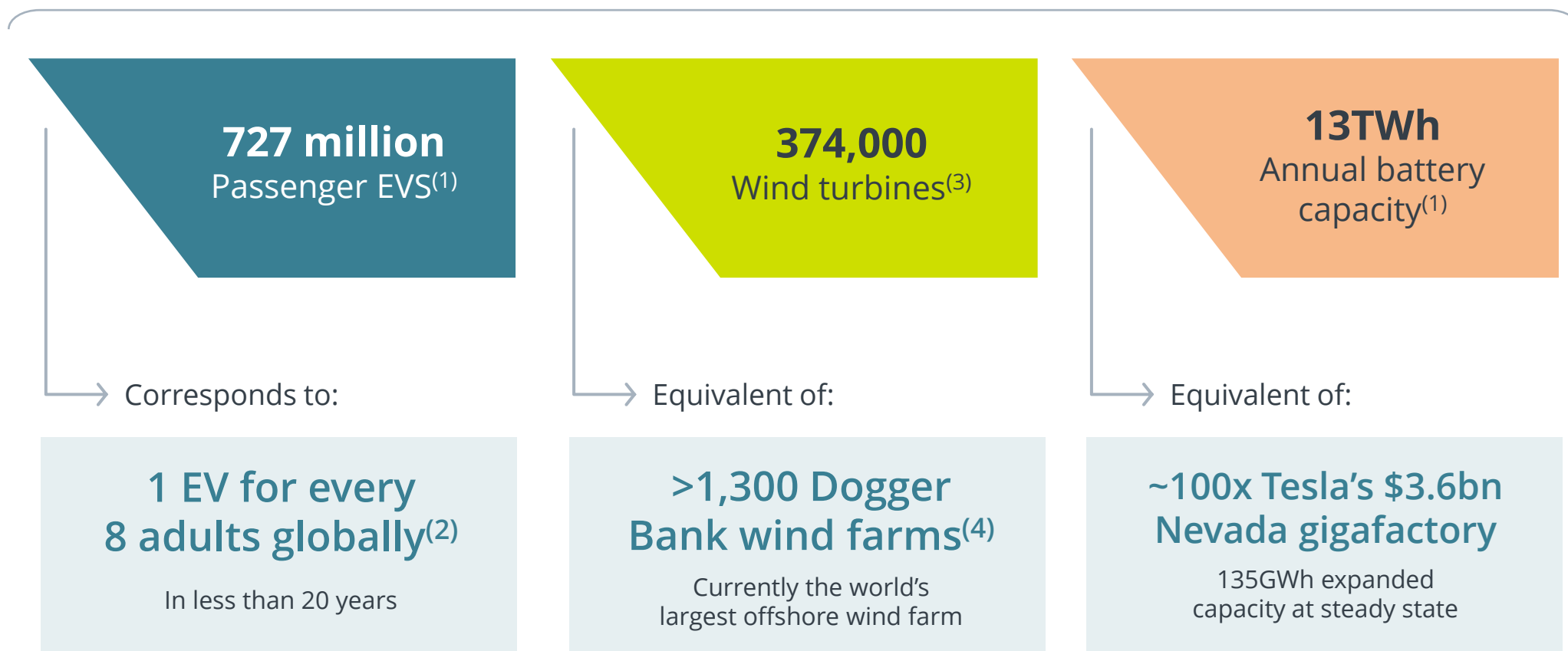
### **Encompassing** relative environmental benefits

- ✓ Producing high purity products
- ✓ Low levels of environmentally damaging impurities
- ✓ Operations with relatively low carbon footprints
- ✓ Relative reduction of scope 3 carbon emissions within wider supply chain



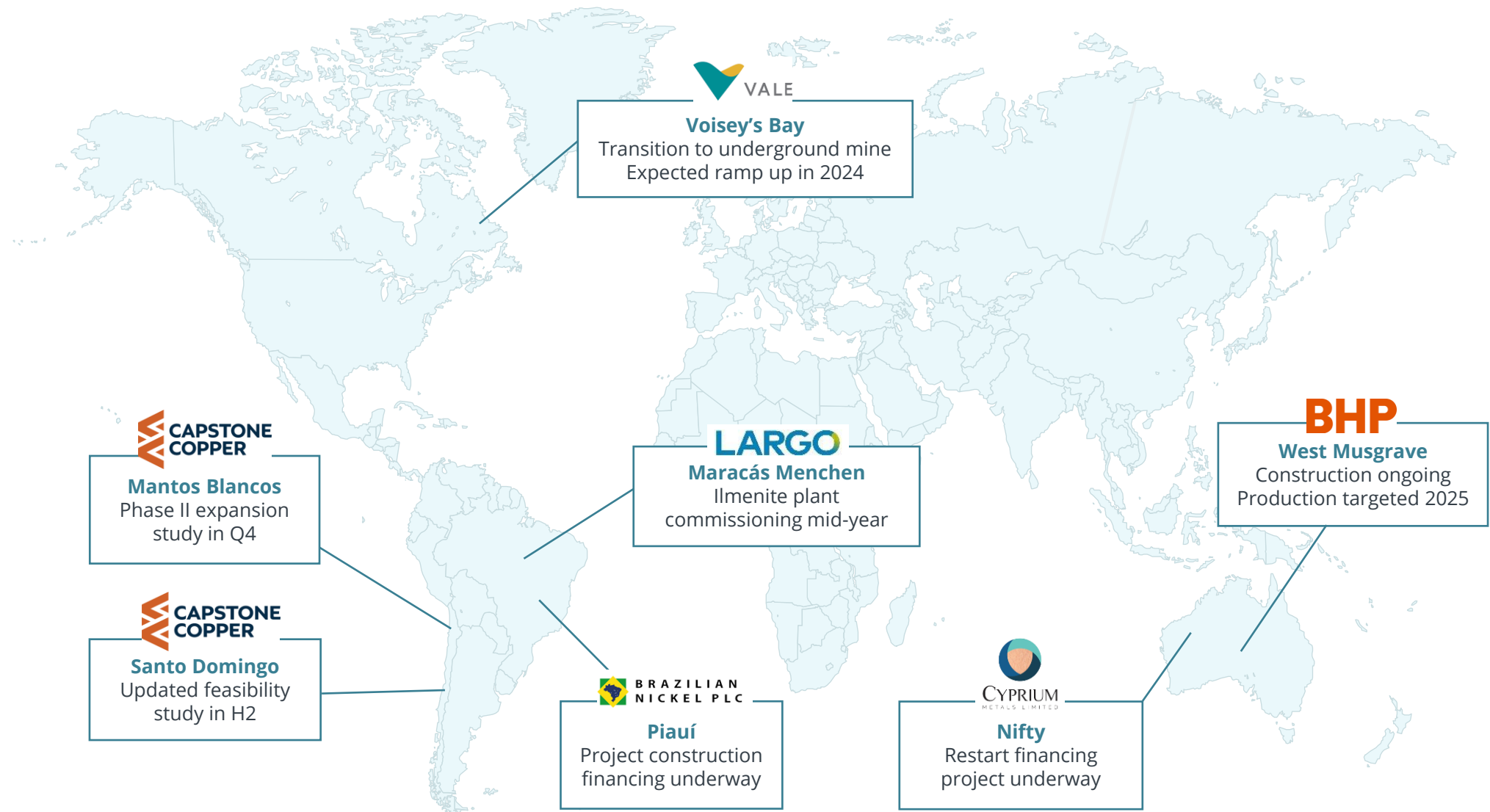
Transition technologies will require vast amounts of metals

## Requirements by 2040 for net-zero emissions scenario



# Upcoming portfolio catalysts

## Pipeline of catalysts across producing and development stage projects



Long-term value can only be achieved through sustainable and responsible investment

## UN Global Compact & SDGs

- Prepared first COP report under UNGC which will be submitted in Q2 2023
- Started to align business with UN SDGs

## SBTi aligned objective setting

- Setting objectives leveraging guidance from the SBTi for SMEs
- Ecora had zero scope 1 and 2 emissions for 2022
- Ecora continues to enhance understanding of scope 3 emissions (particularly in relation to our investments)

## Operator engagement

- Identified community projects where we can support our mining operators' initiatives
- 86% response rate from operators to our ESG information requests

## Ratings agencies

- Improved Sustainalytics rating from severe (44.7) to low (14.2)
- Improved MSCI rating from BBB to A



United Nations  
Global Compact



SUSTAINALYTICS

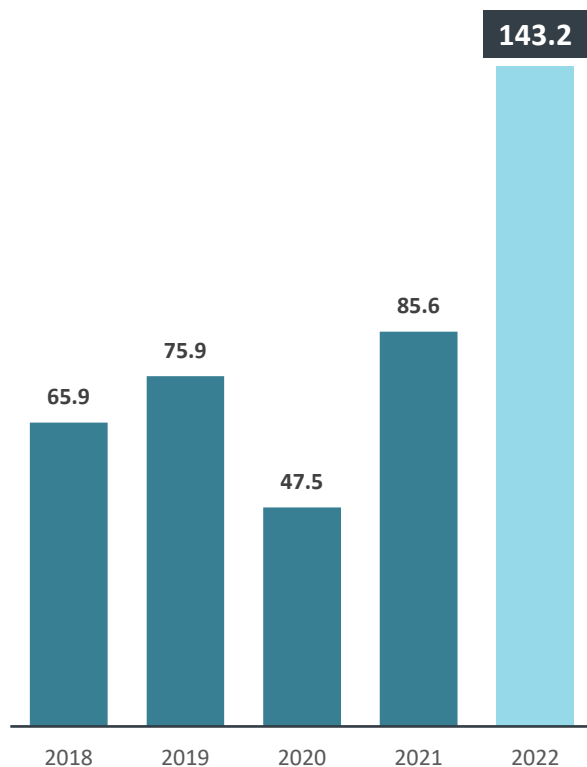
MSCI  
ESG RATINGS



# **CFO presentation – Financials**

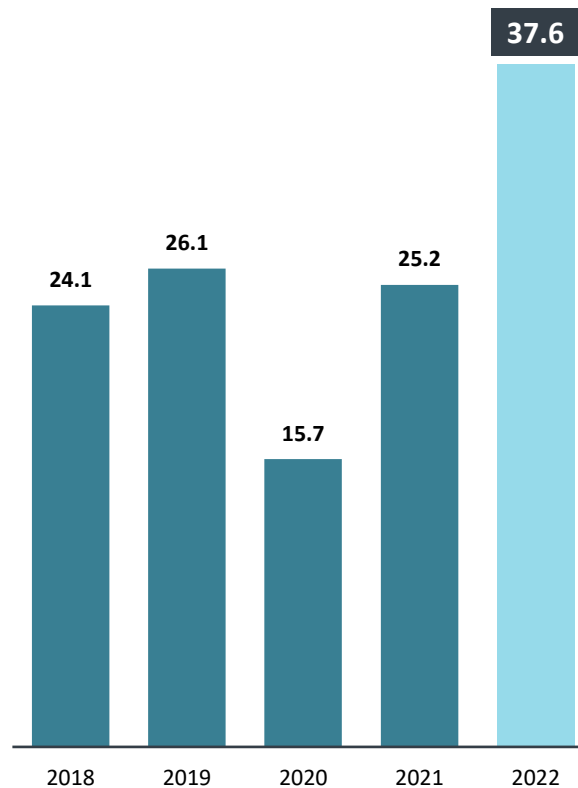
# Record financial performance

## Portfolio contribution (US\$m)



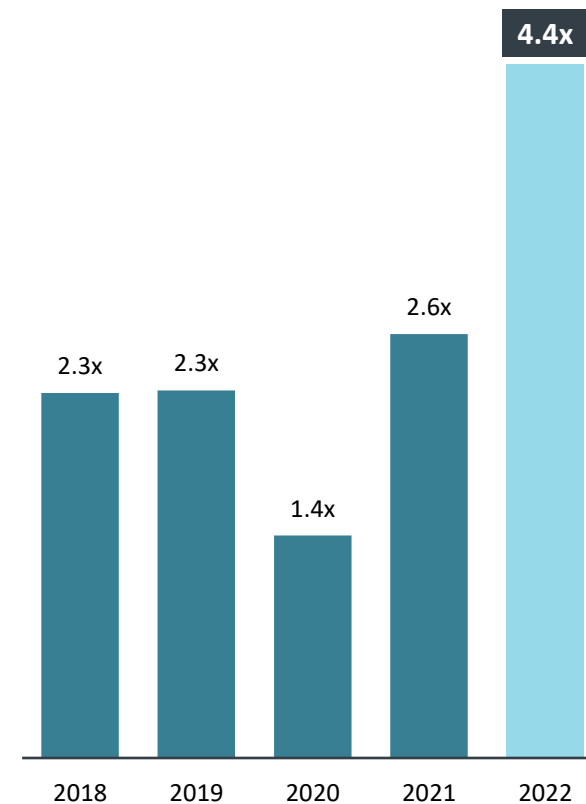
- Driven by resilient commodity prices
- \$36m from core portfolio of which \$33m from future facing commodities
- Transition out of Ecora lands at Kestrel begun during Q4 22

## Adjusted earnings per share<sup>(1)</sup> (USc)



- Royalty model is highly defensive in times of inflation
- Adjusted earnings margin remained static at 62%
- Operating costs remained in line with FY 22

## Dividend cover<sup>(2)</sup>



- Final dividend of 1.75p taking total for the year to 7p
- Dividend to be rebased into US\$ at 2.125c per quarter
- No change in dividend policy

# Portfolio contribution

(\$m)	31 Dec 2022	31 Dec 2021	%
<b>Core portfolio</b>			
Voisey's Bay (cobalt)	14.6	12.5	17%
Mantos Blancos (copper)	6.0	5.7	5%
Maracás Menchen (vanadium)	3.6	3.3	9%
LIORC (high purity iron ore pellets)	2.9	5.6	(48%)
McClellan Lake (uranium)	5.0	3.7	35%
Four Mile (uranium)	1.0	0.3	233%
Other (copper and gold)	2.9	3.0	-
<b>Total core portfolio</b>	<b>36.0</b>	<b>34.1</b>	<b>3%</b>
<b>Short term run-off portfolio</b>			
Kestrel (steel making coal)	107.2	48.1	123%
Narrabri (disposed – thermal coal)	n/a	3.4	n/a
<b>Total short term run-off portfolio</b>	<b>107.2</b>	<b>51.5</b>	
<b>Total portfolio contribution</b>	<b>143.2</b>	<b>85.6</b>	<b>67%</b>



\$36.1m of portfolio contribution from core portfolio



Kestrel through cycle revenue ~\$40m



Final dividend of 1.75p taking total for the year to 7p

Strong financial position with a focus on reducing debt, growth and shareholder returns



## Balance sheet strength

- Deployed ~\$400m since Q1 2021
- Net debt ~\$36m at end 2022



## Funding for further acquisitions

- Strong banking relationships
- ~\$180m of liquidity for future growth



## Quarterly dividends

- Final dividend of 1.75p per share taking full year dividend to 7p per share
- Dividend will be rebased into US\$ from Q1 2023



## Other shareholder returns

- Dependent on business performance and royalty and stream acquisition during the year and outlook

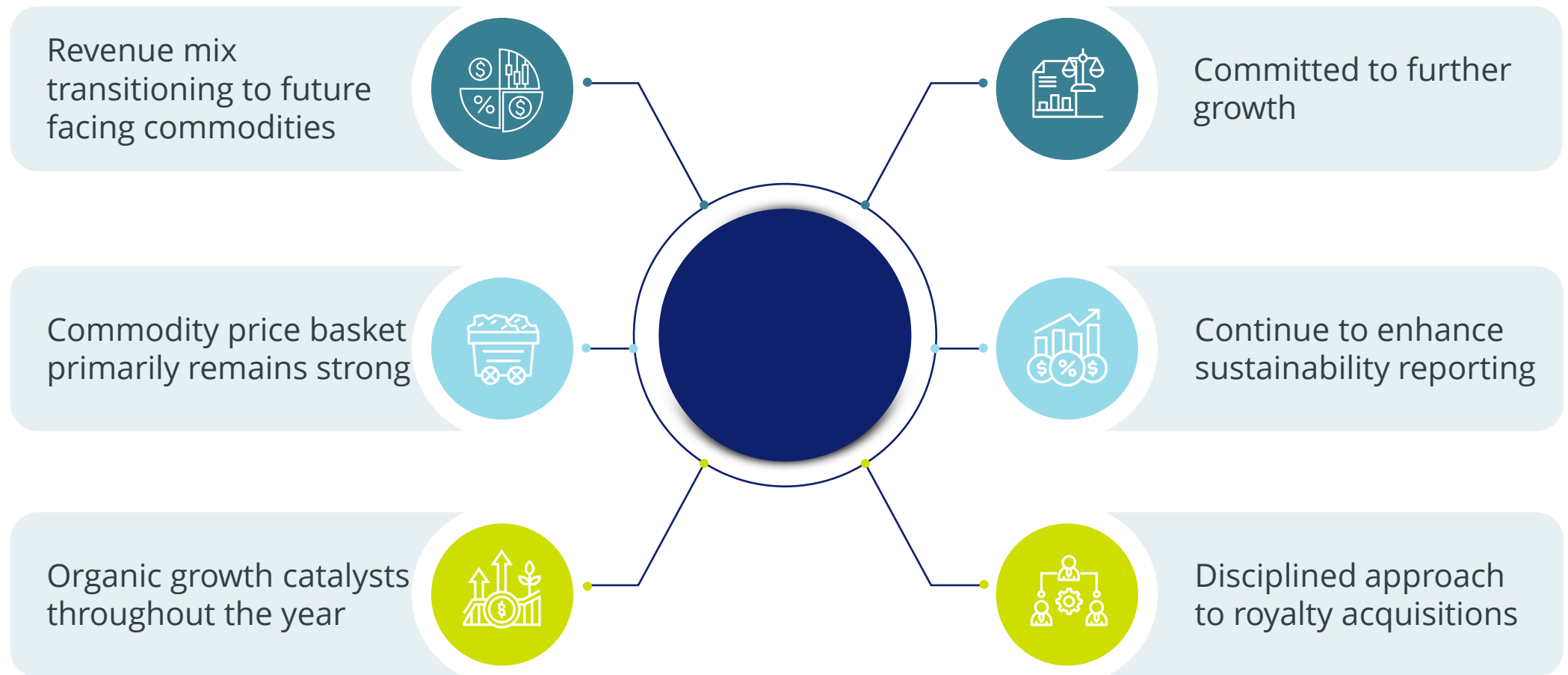
US\$200 million RCF<sup>(1)</sup>



	Q4 2022	Q1 2023	Q2 2023	Q3 2023
Ex-dividend date	11 May 2023	15 June 2023	28 Sept 2023	11 Jan 2024
Record date	12 May 2023	16 June 2023	29 Sept 2023	12 Jan 2024
Payment date	14 Feb 2023	26 July 2023	25 Oct 2023	14 Feb 2024
<b>Amount (pence / cents)</b>	<b>1.75 / 8.5c</b>	<b>1.75 / 8.5c</b>	<b>1.75 / 8.5c</b>	<b>1.75 / 8.5c</b>

- The Group's current annual dividend is 7p per share. The average GBP:USD exchange rate over the last 12 months was ~1.21. Applying this rate to the 7p dividend would result in an annual USD dividend of 8.47c per share. The Group is proposing to round this to 8.5c per share, which would imply a quarterly dividend of 2.125c per share.
- Eligible shareholders will be offered the dividend in both US\$ and GBP and the Group will publish the exchange rates being applied each quarter for the GBP equivalent.
- This change will become effective prior to payment of the Q1 2023 dividend.





# **Q&A session**

Chaired by Patrick Meier

# **Formal approval of resolutions**

Resolutions 1 - 14 Ordinary

Resolutions 15 - 18 Special

# Resolutions 1: To receive the 2022 Accounts and Report

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,653,292

Total votes cast (including withheld) - 134,887,543

Votes FOR		Votes AGAINST		Votes DISCRETIONARY		Votes WITHELD	
134,636,085		6,235		10,972		234,251	

# Resolution 2: To approve the Annual Remuneration Report

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,840,259

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
128,342,962	6,485,473	11,824	47,284

# Resolution 3: To declare a final dividend of 1.75p per ordinary share

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,886,113

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,867,706	7,435	10,972	1,430

# Resolution 4: To re-elect N.P.H. Meier as a director

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,840,135

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
133,919,480	909,683	10,972	47,408

# Resolution 5: To re-elect M. Bishop Lafleche as a director

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,840,135

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,732,065	97,098	10,972	47,408



# Resolution 6: To re-elect K. Flynn as a director

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,849,335

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,740,369	97,994	10,972	38,208

# Resolution 7: To re-elect R.G. Dacomb as a director

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,849,335

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,741,862	96,501	10,972	38,208

# Resolution 8: To re-elect J.E. Rutherford as a director

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,849,335

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,514,879	323,484	10,972	38,208

# Resolution 9: To re-elect V. Shine as a director

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,849,335

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
130,193,492	4,644,871	10,972	38,208

# Resolution 10: To elect C. Coignard as a director

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,842,372

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,537,834	293,566	10,972	45,171

# Resolution 11: To reappoint Deloitte LLP as auditors

## Ordinary Resolution

Total votes cast (excluding withheld) - 133,072,166

Total votes cast (including withheld) - 134,887,543

Votes FOR		Votes AGAINST		Votes DISCRETIONARY		Votes WITHELD	
133,027,519		33,675		10,972		1,815,377	

# Resolution 12: To authorise the directors to fix the remuneration of the auditors

Ordinary Resolution			
Total votes cast (excluding withheld) - 134,887,243			
Total votes cast (including withheld) - 134,887,543			
Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,811,829	62,950	12,464	300

# Resolution 13: To authorise scrip dividends

## Ordinary Resolution

Total votes cast (excluding withheld) - 134,879,436

Total votes cast (including withheld) - 134,887,543

Votes FOR		Votes AGAINST		Votes DISCRETIONARY		Votes WITHELD	
132,047,205		2,819,904		12,327		8,107	



**Resolution 14: That the directors be authorised to exercise all the powers of the Company to allot shares in the Company up to an aggregate nominal amount of £1,702,162 and equity securities up to a further aggregate nominal amount of £1,702,162 by way of a rights issue only**

Ordinary Resolution

Total votes cast (excluding withheld) - 134,872,084

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
129,855,475	5,004,282	12,327	15,459

**Resolution 15: That the directors be authorised to allot new equity securities or sell treasury shares or cash up to an aggregate amount of £515,807**

**Special Resolution**

Total votes cast (excluding withheld) - 134,874,321

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
128,373,530	6,488,464	12,327	13,222

**Resolution 16: That the directors be authorised to allot new equity securities or sell treasury shares or cash up to an aggregate amount of £515,807, where the allotment is in connection with an acquisition or specified capital investment**

**Special Resolution**

Total votes cast (excluding withheld) - 134,876,050

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
128,336,188	6,527,535	12,327	11,493

**Resolution 17: That the Company be authorised to make one or more market purchases of up to 25,790,340 ordinary shares in the capital of the Company**

**Special Resolution**

**Total votes cast (excluding withheld) - 134,883,813**

**Total votes cast (including withheld) - 134,887,543**

Votes FOR		Votes AGAINST		Votes DISCRETIONARY		Votes WITHELD	
132,988,884		1,882,602		12,327		3,730	

**Resolution 18: That a general meeting of the Company, other than an annual general meeting, may be called on not less than 14 clear days' notice**

**Special Resolution**

Total votes cast (excluding withheld) - 134,885,750

Total votes cast (including withheld) - 134,887,543

Votes FOR	Votes AGAINST	Votes DISCRETIONARY	Votes WITHELD
134,664,631	208,792	12,327	1,793

# 2023 AGM Voting Results

## Resolutions 1 - 14 Ordinary

## Resolutions 15 - 18 Special

Resolution Number	Resolution Name	Number of Votes For	% of Votes For	Number of Votes Against	% of Votes Against	Number of Votes Withheld	Total Votes Cast (Including Withheld)
01	Accounts and Report	134,636,085	99.99%	6,235	0.00%	234,251	134,887,543
02	Remuneration Report	128,342,962	95.18%	6,485,473	4.81%	47,284	134,887,543
03	Final Dividend	134,867,706	99.99%	7,435	0.01%	1,430	134,887,543
04	N.P.H. Meier	133,919,480	99.32%	909,683	0.67%	47,408	134,887,543
05	M. Bishop Lafleche	134,732,065	99.92%	97,098	0.07%	47,408	134,887,543
06	K. Flynn	134,740,369	99.92%	97,994	0.07%	38,208	134,887,543
07	R.G. Dacomb	134,741,862	99.92%	96,501	0.07%	38,208	134,887,543
08	J.E. Rutherford	134,514,879	99.75%	323,484	0.24%	38,208	134,887,543
09	V. Shine	130,193,492	96.55%	4,644,871	3.44%	38,208	134,887,543
10	C. Coignard	134,537,834	99.77%	293,566	0.22%	45,171	134,887,543
11	Reappoint Auditors	133,027,519	99.97%	33,675	0.03%	1,815,377	134,887,543
12	Auditors Remuneration	134,811,829	99.94%	62,950	0.05%	300	134,887,543
13	Scrip Dividends	132,047,205	97.90%	2,819,904	2.09%	8,107	134,887,543
14	Allot Shares	129,855,475	96.28%	5,004,282	3.71%	15,459	134,887,543
15	Allot New Equity Securities	128,373,530	95.18%	6,488,464	4.81%	13,222	134,887,543
16	Specified Capital Investment	128,336,188	95.15%	6,527,535	4.84%	11,493	134,887,543
17	Purchase Own Shares	132,988,884	98.60%	1,882,602	1.40%	3,730	134,887,543
18	Short Notice General Meetings	134,664,631	99.84%	208,792	0.15%	1,793	134,887,543